# Revolutionising Catalogue Publishing

COOPERS OF STORTFORD



## COOPERS OF STORTFORD









**Daniel Martin** Daniel Martions

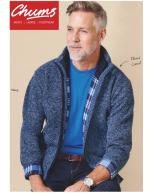
Head of Creative and Customer Communications



























**Matt Jones**Systems Director

**Julia Chisholm** Account Director

# How did **Coopers of Stortford** boost productivity by 30%?

# The Challenge

# The Solution

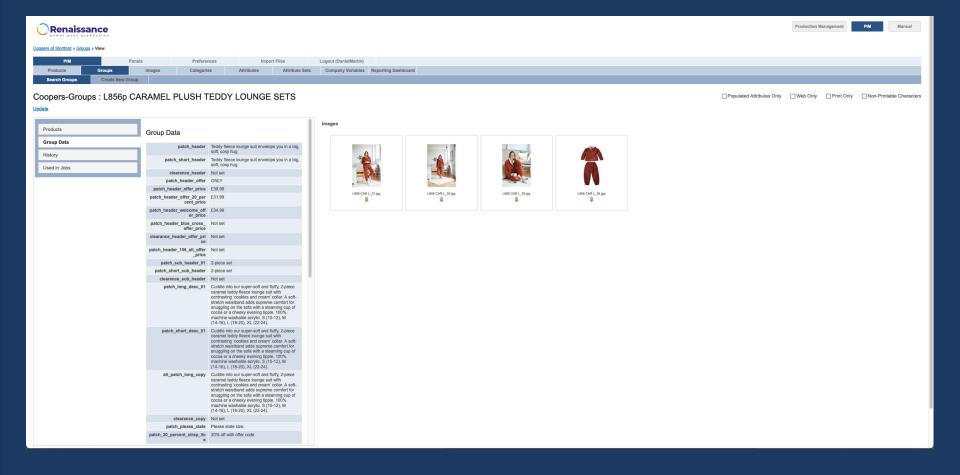
### PIM

### Product Information Management

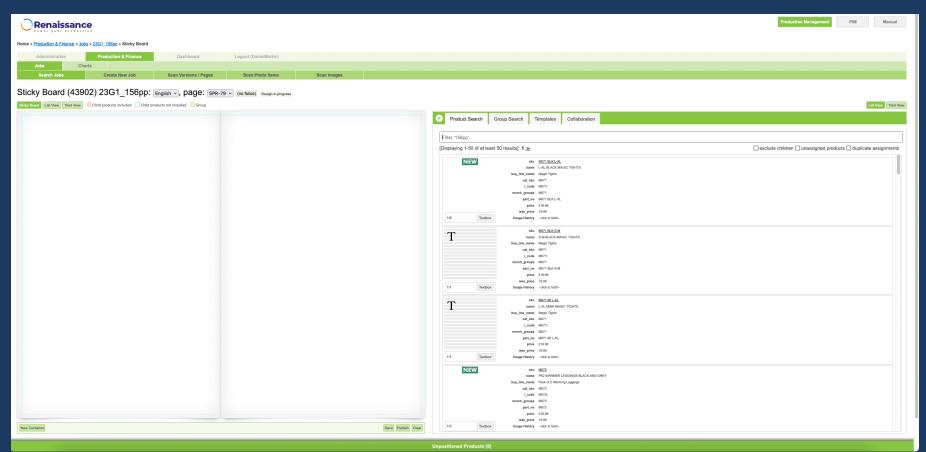


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sku	name	buy_line_name	cat_sku	price	save_price	was_price	Created At	part_no	buy_offer_quantity	buy_offer_save_quantity	blue_cross_price	buy_together_price	save_percentage	
1085 WH	13 WHT MENS HANKIES BAKERS DOZEN	13 Plain White Handkerchiefs	1085	£9.99		9.99	23/04/2021 12:03:41	BD1413	2	2			0%	D 🖋 🛪
1086 MIX	12 MIXED MENS HANDKERCHIEFS	12 Mixed Handkerchiefs	1086	£9.99		9.99	23/04/2021 12:03:41	HR	2	2			20%	P 🖋 🛪
A796 SI	HALF CAR COVER	Half Car Cover	A796	£19.99	£14.99	19.99	26/10/2021 17:25:12	6695					25%	P 🖋 🛪
B953 GR	500G CANADA GREEN	500g Canada *Green™ Grass Seed	B953	£9.99		9.99	17/08/2021 09:47:56	3607					0%	P 🖋 🛪
C625 BR	BROWN LEATHER CAR CUSHION 1+1	Leather Car Seat Cushion	C625	£19.99	£14.99	19.99	21/09/2021 16:22:06	C625 BR	1				25%	P 📝 🕺
C656 CH	Chrome Safety Handle 1+1	Suction Safety Handle	C656	£19.99		19.99	23/04/2021 12:03:42	10674	1				0%	P 🖋 🖠
C656 WH	Instant Safety Handles 1+1	Suction Safety Handle	C656	£19.99		19.99	23/04/2021 12:03:42	10673					0%	D 📝 🔅
C709 SI	SOIL SPIKE SCREW IN	Screw-in Pole Base	C709	£12.99		12.99	23/04/2021 12:03:43	6811					0%	P 🖋 🛚
C798 CL	ANTI SLIP MAT GRIPS	Pack of 4 Mat Grips	C798	£9.99		9.99	17/06/2021 09:48:10	6907	2	2	£6.99		0%	P 🖋 🛪
C798 GR	ANTI SLIP MAT GRIPS	Pack of 4 Mat Grips	C798	£9.99		9.99	25/10/2021 10:01:18	C798	2	2				P 🖋 😸
C798 GRY	ANTI SLIP MAT GRIPS	Pack of 4 Mat Grips	C798	£9.99		9.99	25/11/2021 10:55:18	6907	2	2				D 📝 🔅
C829 GR	SEED & PEANUT FEEDER	Bird Feeders x2	C829	£24.99	£19.99	24.99	23/04/2021 12:03:43	7123					0%	P 🔊 🖠
C829 N	NUTS 1KG BIRD	Nuts 1kg	C829 N	£9.99		9.99	13/10/2021 15:25:44	BF10N						o 📝 🖠
C829 S	SEEDS 1KG BIRD	Seed 1kg	C829 S	£6.99		6.99	26/10/2021 17:25:12	BF10S						P 🖋 🖠
C854 GL	OVEN GLOVES W/GRIPS	Pair of Coopers Cook's Gloves	C854	£12.99	£10.39	12.99	23/04/2021 12:03:44	10957			£10.39		0%	P 2 3
C854 WH	OVEN GLOVES W/GRIPS	Pair of Coopers Cook's Gloves	C854	£12.99	£10.39	12.99	26/11/2021 09:11:10	10957						P 🔌 5
C855 GA	OVEN GAUNTLET GLOVES W/GRIPS	Pair of Coopers Cook's Gauntlets	C855	£17.99	£14.39	17.99	23/04/2021 12:03:44	10958			£14.39		0%	D 3
C855 WH	OVEN GAUNTLET GLOVES W/GRIPS	Pair of Coopers Cook's Gauntlets	C855	£17.99	£14.39	17.99	26/11/2021 09:22:06	10958						D &
C869 WH	BEHIND THE EAR HEARING AMPLIFIER	Behind The Ear Hearing Amplifier	C869	£49.99		49.99	17/06/2021 09:47:56	7637					0%	D > 9
C870 BE	IN EAR HEARING AMPLIFIER DIGITAL	Digital In-ear Amplifier	C870	£99.99		99.99	19/08/2021 10:13:14	7638						P &
C926 BLK	PUSH WHEEL CHAIR LIGHTWEIGHT	Coopers Lightweight Transit Wheelchair	C926	£129.99		129.99	17/06/2021 09:47:57	7707					0%	D > 9
C969 WH	1+1 MINI TABLES	Mini-table	C969	£29.99	£23.99	29.99	23/04/2021 12:03:44	7781					0%	P P
C985 WH	1L STONE PATIO & DECKING CLEANER	1L Stone, Patio and Decking Cleaner	C985	£9.99		9.99	23/04/2021 12:03:44	7841					0%	D > 9
D019 BLK	PK 2 WALKING STICK TIPS	Pack of 2 Walking Stick Tips	D019	£9.99		9.99	17/06/2021 09:48:00	9874					0%	p 🖋 🛊
D093 GR 33-35	MENS PANTS 33-35 SET OF 3	Pack of 3 Men's Y-fronts	D093	£29.99		29.99	23/04/2021 12:03:45	8055.33-35	2	5			0%	D > 9
D093 GR 36-38	MENS PANTS 36-38 SET OF 3	Pack of 3 Men's Y-Fronts	D093	£29.99		29.99	23/04/2021 12:03:45	8055.36-38	2	5			0%	P 🖋 🖠
D093 GR 39-41	MENS PANTS 39-41 SET OF 3	Pack of 3 Men's Y-fronts	D093	£29.99		29.99	23/04/2021 12:03:45	8055.39-41	2	5			0%	D 9 8
D093 GR 42-44	MENS PANTS 42-44 SET OF 3	Pack of 3 Men's Y-fronts	D093	£29.99		29.99	23/04/2021 12:03:46	8055.42-44	2	5			0%	p 📝 🛊
D093 Y 32-44	MENS Y FRONTS 42-44 SET OF 3	Pack of 3 Men's Y-fronts	D093	£29.99		29.99	23/04/2021 12:03:47	10423.42-44	2	5			0%	p 🎤 😠
D093 Y 33.35	MENS Y FRONTS 33-35 SET OF 3	Pack of 3 Men's Y-fronts	D093	£29.99		29.99	23/04/2021 12:03:47	10423.33-35	2	5			0%	p 🖋 😠
D093 Y 36-38	MENS Y FRONTS 36-38 SET OF 3	Pack of 3 Men's Y-fronts	D093	£29.99		29.99	23/04/2021 12:03:47	10423.36-38	2	5			0%	p 🖋 😠
D093 Y 39-41	MENS Y FRONTS 39-41 SET OF 3	Pack of 3 Men's Y-fronts	D093	£29.99		29.99	23/04/2021 12:03:46	10423.39-41	2	5			0%	p / *

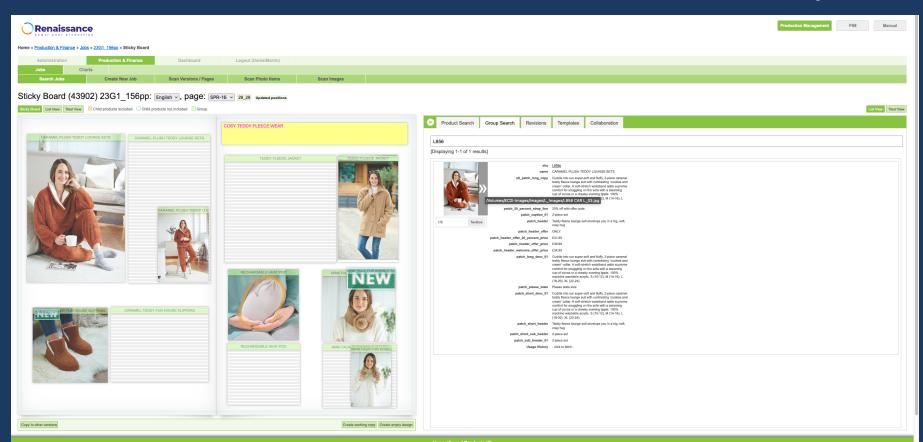
## PIM Product View



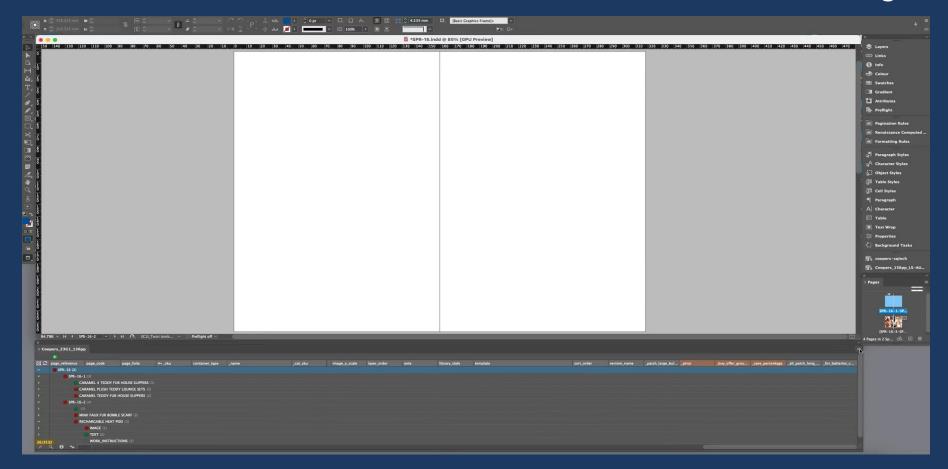
### MPM Sticky Board



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## **InDesign** Panel Plugin



### **MPM** Flat Plan



Production Management

DIM

Manual

Home » Production & Finance » Jobs » 23G1\_156pp » Versions & Pages » List Flat Plans » 23G1 for all stakeholders

#### 23G1 for all stakeholders



### **MPM** Flat Plan – Page Turner







with Diamante £12.99

Set of 3 butterfly compact handbag mirrors

Here's a gift that needs no reflection! A set of 3 hinged compact mirrors with 3 different butterfly prints set in resin for less than £10. Each compact with two mirrors: one actual size, one with 2x magnification. Colours will vary. H8.5 xW6 x Do.8cm.

L963 Set of 3 Compact Mirrors £9.99



#### Revitalise your home with the fresh scents of French parfumiers

SET OF 3 REED DIFFUSERS, ONLY £14.99 Infuse your space with the scents of nectarine blossom, lavender and sandalwood - no flames. chemicals or electricity. These fine French fragrances diffuse naturally through flower-topped reeds. Great for gifting. Set of 3x 120ml, each with bottle and reed sticks. H12.5 xW6.5 xD3.1cm.

K958 Pack of 3 Men's Menino Wool Slipper Socks £15.99 H958 Set of 3 Reed Diffusers £29.99 £14.99 HALF PRICE

#### Give the gift of a Guardian Angel SET OF 3 ANGEL PENS **ONLY £14.99**

We'd all like someone to watch over us, so give the gift of a guardian angel to three special friends or loved ones. Each pen decorated with a detailed angel on the shirt clip, one each: gold-tone. rose-tone and silver-tone. all with black ball-points. Individually gift boxed. Dia. 0.7 xL13cm.

G967 Set of 3 Angel Pens £14.99

#### LOVELY GIFT

"Really lovely pens, they write well and each pen is boxed individually, so ideal gift.



#### Velvety socks trap warm air next to your skin VALUE PACK OF 3

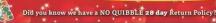
ONLY £14.99 Cosy toes start with the fuzzy warmth of heavilybrushed thermal socks and cloud-soft calf-length, turn-down cuffs. Wonderful when out walking, sofa snuggling or heading for bed. Machine washable polyester/elastane, Pack of 3, one each camel. amethyst and berry. One size fits ladies' 3-7. L969 Pack of 3 Ladies' Snow Velvet Socks £14.99



#### Beautiful memo note box trio SET OF 3 ONLY £14.99

Featuring oriental watercolour illustrations, these lidded note boxes are so handy and look great by the phone, at the bedside or on a desk. Three per set, one of each design with approx, 300 quality blank sheets inside. Each H11 x11.5cm.

J231 Set of 3 Memo Boxes £14.99



\*It's so easy to order! Visit www.coopersofstortford.co.uk





Super-soft and warm Merino

Thicker than normal socks, but lighter than a slipper,

these soft merino 'slipper socks' will quickly become

prevent slips and softly-elasticated ankles stop them

from slipping down. Machine washable 40% merino

your favourite indoor footwear. Mini gripper pads

wool/29% polyester/15% acrylic/15% viscose/1%

elastane. Grey. One size fits men's shoe size 6-11.

'gripper slippers' for men































## MPM & DAM Annotation Tools



# The Result

Digitised production

Consolidated data with one single source of truth

Streamlined internal processes

50% reduction in the rounds of artwork amends

Increased output by 15% (catalogue pages)

Ability to react quickly to market conditions and trade effectively

# The Result

"Late price and product changes would have been impossible to do without Renaissance"

**Steve Tozer** Production Manager

# The Future

"We are seeing the real benefits of having one version of the truth across all of our production streams and the speed at which updates can be made is a great asset. I could not recommend ec2i highly enough if you need a hardworking, conscientious, and generally lovely group of people to partner with"

**Daniel Martin** 

Head of Creative and Customer Communications

## Thank You

COOPERS OF STORTFORD

